

## Northwest FL Exporter of the Year - Separation Systems, Inc.

World Trade Council of Northwest Florida presented Separation Systems, Inc., CEO/President and Vice President Joaquin Lubkowitz and Adela Fernandez Lubkowitz of Gulf Breeze, the Small Business Exporter of the Year award. Companies that receive this award have shown their commitment to making overseas markets an important part of their strategic growth plan.

Separation Systems, Inc. grew their export sales to 37% of their total sales through 2000, in markets as challenging as Colombia, where they have experienced over \$400,000 in sales since the 4<sup>th</sup> quarter of 1999. They have a commitment to support international trade awareness in Northwest Florida through activities such as membership to the World Trade Council of NW Florida, Inc and many other organizations. Separation Systems participated in the Team Florida Trade Mission, which included being part of the largest trade event ever held at the U.S. Trade Center in Mexico City.

“As Governor of a state that is comprised of over 97% small business, I am pleased to congratulate you as an example of

the success a small business can achieve when it has the vision to think on a global scale and makes use of the resources available to help it reach its goals,” says Jeb Bush, Governor for the State of Florida.



Joaquin & Adela

Separation Systems, Inc. is an expert in gas chromatography systems and a highly experienced provider of specialty gas chromatography systems in the petrochemical and environmental industry. Complete chromatographic systems with software for different types of hydrocarbon analysis are also one of their major products. Their clients

include multinational refining companies, laboratories and research centers. They provide chromatography systems to meet numerous ASTM, UOP, GPA, and customer-specified analyses. ♦ - *Marcia Sergent.*

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*Marcia Sergent is the Director of International Programs for the Florida Small Business Development Center Network*